Tax Insights
July 2022
In Q1 2022, taxable sales reached $218.5 billion, which was an all-time high for the quarter.

Seasonal adjustments generated using U.S Census Bureau's X-13 ARIMA-SEATS.
Sales & Use Tax: Overall Cash Receipts

Sales and use tax cash receipts increased 17.8% from fiscal year 20/21 to fiscal year 21/22.

Data as of: 7/1/2022

Represents cash receipts (not tax return data). Excludes Department of Motor Vehicles payments, Franchise Tax Board payments, and other adjustments.
Concentration of Taxable Sales

Concentration of taxable sales by the top 20 taxpayers fell slightly, from 19.9% in 1Q 2021 to 18.3% in 1Q 2022.

Taxpayer Size by Quarterly Taxable Sales: Top 20

Taxable Sales 2020-Q1
- $164.1B
- $29.2bn (17.8%)
- $135.0bn (82.2%)

Taxable Sales 2021-Q1
- $185.5B
- $36.9bn (19.9%)
- $148.6bn (80.1%)

Taxable Sales 2022-Q1
- $218.5B
- $40.1bn (18.3%)
- $178.4bn (81.7%)

2022-Q1 data are preliminary.
Sales and Use Tax: New Accounts and Taxable Sales

Following the onset of Covid-19, the number of new SUT accounts has continued to be volatile.

New accounts include first time filers, changes of ownership, and existing filers that created a new account.
New Accounts: Count of Filers by Industry

Food service retailers (including bars) opened more new accounts in Q1 2022 than any other sector.

New accounts include first time filers, changes of ownership, and existing filers that created a new account.
Sales and Use Tax: New Permits

In Q1 2022, new sales and use tax permits were issued in quantities similar to pre-pandemic quarters.

Seasonal adjustments generated using U.S Census Bureau's X-13 ARIMA-SEATS.
New and Used Vehicle Sales: Volume and Price

The average prices of both new and used vehicles reached all time highs in June 2022.

New Car Sales Price and Volume

Used Car Sales Price and Volume

Data provided by Department of Motor Vehicles as of June 30, 2022. Used vehicles include both dealer and private party sales.
Additional Resources

CDTFA Open Data Portal
www.cdtfa.ca.gov/dataportal/

CDTFA Data Visualizations
www.cdtfa.ca.gov/dataportal/visual.htm

CDTFA Research and Statistics Email
research@cdtfa.ca.gov
Additional Resources

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